



中國航運股份有限公司  
Chinese Maritime Transport Ltd.



Stock Code : 2612 TT

# 2026 Q1 Investor Presentation

By: Ban-Jen Tarng  
Company Spokesperson

27<sup>th</sup> March 2026

# Summary of Presentation

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- Cape Market Update
- Dry Bulk Shipping Market Data
- The Company Overview
- Appendices

# Outlook



# Cape Market and Company Outlook



## Q1 Spot Rate Reached a 15-year High amid Middle East Conflicts Disrupting Seaborne Trade

- Capesize 5TC averaged US\$ 26,355 in Q1; PRC iron ore imports increased by 10.0% YoY during January and February, while coal imports increased by 1.5% and bauxite imports increased by 18.7% during the same period
- The Simandou mining area in West Africa has commenced operations, gradually offsetting seasonal supply shortfalls in Brazil. U.S.-Iran conflicts has persisted for nearly a month, causing escalation in global oil prices and disrupting inbound/outbound dry bulk cargo flow



## Iron Ore Inventories Continue to Rise ; Ship Prices and FFA Rate Remain Firm

- Iron ore prices averaged at US\$ 103/tonne in Q1 ; Port inventories in China have increased to 170 million tonnes
- Newbuilding prices remain at high levels, while the secondhand market is active and prices continue to climb
- The 1-year FFA is quoted at US\$ 25,000/per day

# Cape Market and Company Outlook



## Global Fleet Net Growth is Relatively Low

- 6 new ships joined the global fleet so far in 2026, while 3 vintage ship was scrapped in first 3 months
- Capesize net fleet growth was about 0.18% in Q1



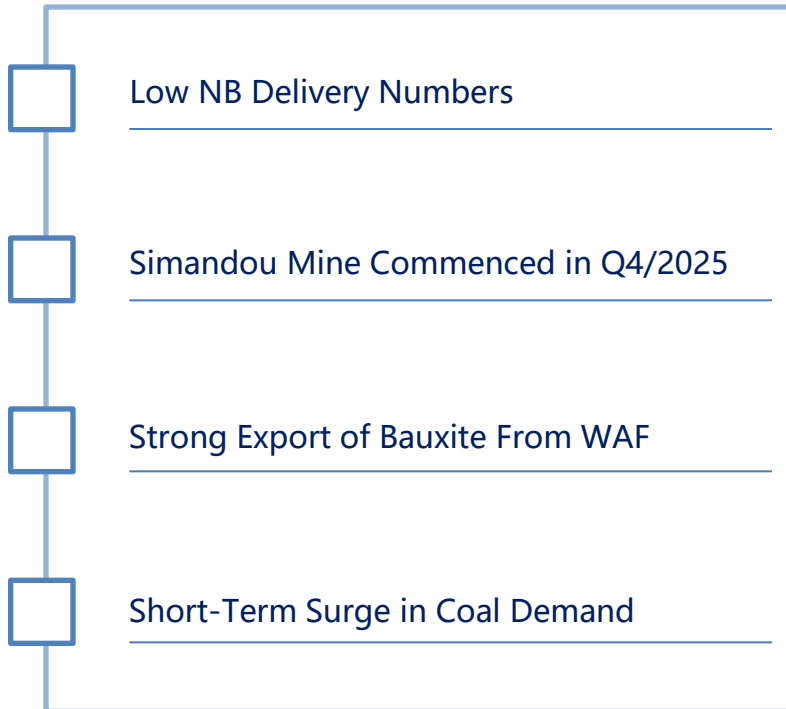
## Short-term Outlook

- The Simandou iron ore project in West Africa officially commenced operations. Together with bauxite exports, it will act as a dual engine to generate a significant increase in tonne-mile demand. The region is reshaping global trade patterns and providing structural support to the market over time
- The company placed orders at CSBC Taiwan and Qingdao Beihai for a total of six 210K DWT Newcastlemax bulkers, with deliveries scheduled to start in 2H 2026. We will continue our fleet renewal program to provide superb service and enhance competitiveness



# Market Influencing Factors

## Bullish Factors



## Bearish Factors



# U.S.–Iran Conflict Disrupts Dry Bulk Trade in PG

Table 1: Hormuz Inbound/Outbound Tonnemile Demand 2025

Billion tonne-miles

| Segment     | Inbound Hormuz | Outbound Hormuz | Total Tonnemiles | Hormuz Share |
|-------------|----------------|-----------------|------------------|--------------|
| Capesize    | 232            | 36              | 14,461           | 1.9%         |
| Panamax     | 430            | 103             | 9,580            | 5.6%         |
| Supra-Handy | 324            | 410             | 12,815           | 5.7%         |
| Total       | 987            | 549             | 36,857           | 4.2%         |

Table 2: Top 10 Persian Gulf Outbound Trades 2025

Billion tonne-miles

| Trade                         | Capesize | Panamax | Supra-Handy | Total |
|-------------------------------|----------|---------|-------------|-------|
| UAE - Minerals                | 17       | 35      | 45          | 96    |
| UAE - Other                   | -        | 20      | 65          | 85    |
| Saudi Arabia - Fertilisers    | -        | 6       | 61          | 67    |
| Qatar - Fertilisers           | -        | -       | 54          | 54    |
| Iran - Iron ore               | -        | 19      | 13          | 32    |
| Saudi Arabia - Other          | -        | 2       | 28          | 30    |
| Bahrain - Iron ore            | 20       | 3       | 2           | 24    |
| Qatar - Other                 | -        | -       | 22          | 22    |
| Saudi Arabia - Cement/Clinker | -        | -       | 19          | 19    |
| UAE - Cement/Clinker          | -        | 8       | 11          | 19    |

Table 3: Top 10 Persian Gulf Inbound Trades 2025

Billion tonne-miles

| Trade                  | Capesize | Panamax | Supra-Handy | Total |
|------------------------|----------|---------|-------------|-------|
| Brazil - Grains        | -        | 142     | 15          | 156   |
| Brazil - Iron ore      | 92       | -       | 1           | 93    |
| China - Steel products | -        | 6       | 74          | 81    |
| Argentina - Grains     | -        | 46      | 32          | 78    |
| Norway - Iron ore      | 66       | -       | 2           | 68    |
| Australia - Alumina    | -        | 25      | 20          | 45    |
| China - Other          | 6        | 18      | 18          | 43    |
| Australia - Bauxite    | 10       | 20      | 1           | 31    |
| Brazil - Agribulks     | -        | 27      | 1           | 28    |
| Canada - Iron ore      | 21       | -       | -           | 21    |

Persian Gulf Inbound Dry Bulk Voyages, 2025-Present



Source: Arrow

# Middle East Iron Ore Import Disruption

## Projected 2026 Iron Ore Import Distribution in the Middle East

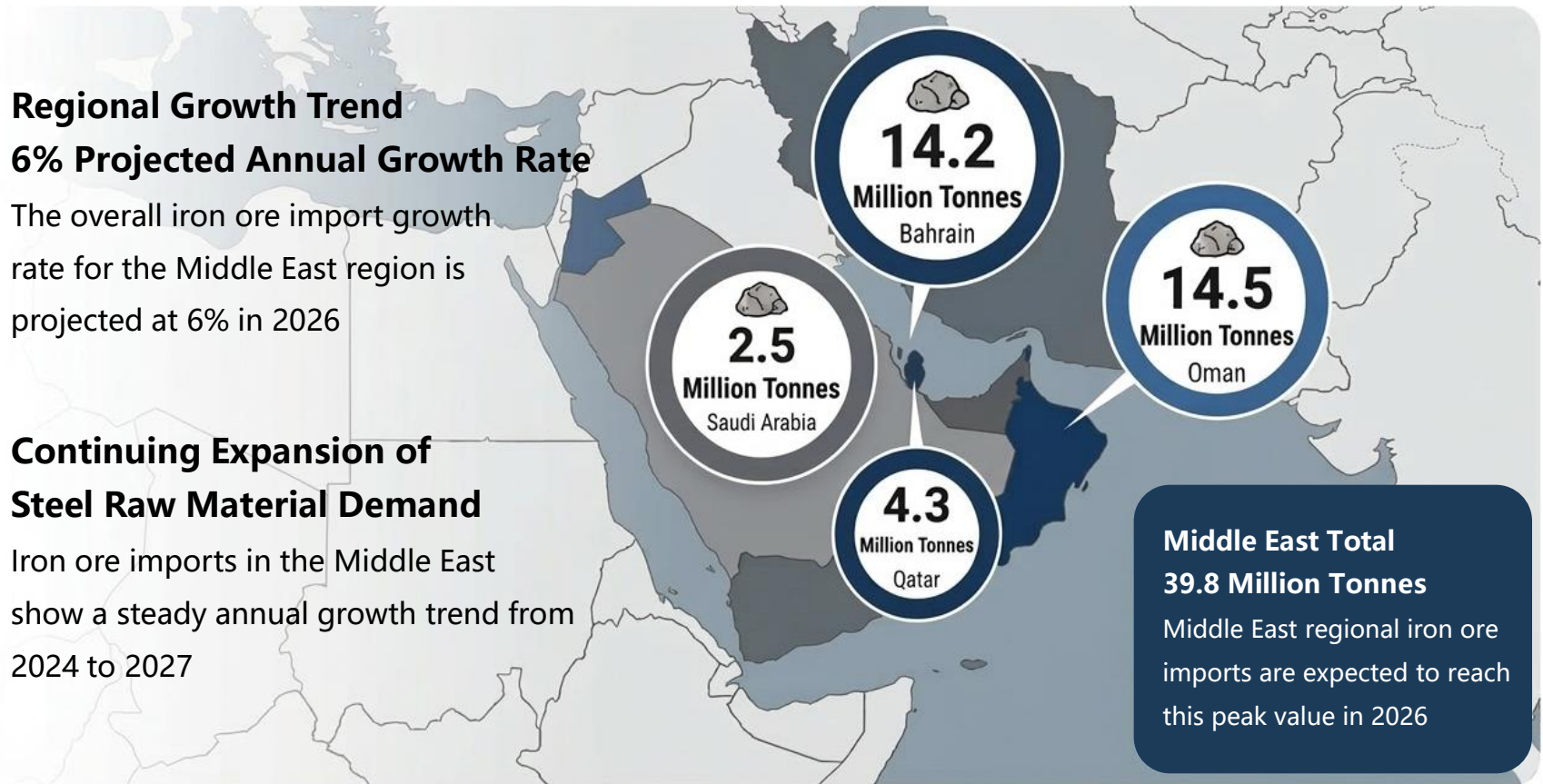
### Regional Growth Trend

#### 6% Projected Annual Growth Rate

The overall iron ore import growth rate for the Middle East region is projected at 6% in 2026

### Continuing Expansion of Steel Raw Material Demand

Iron ore imports in the Middle East show a steady annual growth trend from 2024 to 2027



Sources: Clarksons Platou, AI Generated Map



# PRC Key Indicators

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- PRC' s gross domestic product in 2025 reached about 20.3 trillion U.S. Dollars or equivalent to growth of about 5.0% y-o-y. Government' s target for 2026 is around 4.5% to 5%
- PRC' s crude steel production in 2025 reached about 960 million tonnes, down by about 4.4% y-o-y; the country exported about 120 million tonnes of steel products, up by about 7.5% y-o-y
- PRC' s crude steel production between January and February reached about 160 million tonnes, down by about 3.6% y-o-y; the country exported about 16 million tonnes of steel products between January and February, down by about 8.1% y-o-y
- The country imported about 210 million tonnes of iron ore between January and February, up by about 10.0% y-o-y, while coal imports reached about 77 million tonnes, up by about 1.5% y-o-y; and Bauxite imported about 36 million tonnes, up by about 18.7% y-o-y

# Shipping Market Outlook - Demand



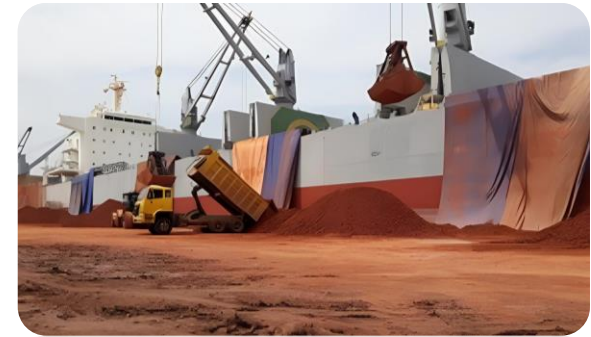
## Iron Ore

Clarksons Platou forecasts Chinese iron ore imports to decrease by 1% in 2026 while Brazilian export volume is expected to increase by 3% and Australian export volume is expected to remain the same; global iron ore demand is expected to remain the same level in 2026



## Coal

Clarksons Platou forecasts Chinese coal imports to decrease by 6% in 2026 while Australian export volume is expected to remain the same and Indonesian export volume to decrease by 7%; global coal demand is expected to decrease by 3% in 2026



## Bauxite

Clarksons Platou forecasts Chinese bauxite imports to increase by 4% in 2026 while Guinea export volume is expected to increase by 5% and Australia export volume to decrease by 2%; global bauxite demand is expected to increase by 5% in 2026

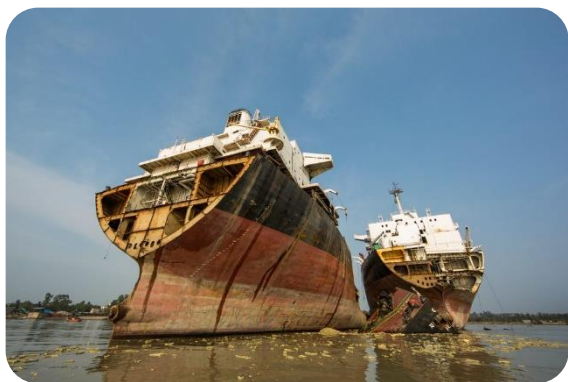
# Shipping Market Outlook - Supply



## Newbuildings

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According to S&P Global, total 36 capesize bulkers were delivered in 2025 with fleet net growth at 1.47%; 54 capesize bulkers are expected to be delivered in 2026



## Ship Scrapping

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Demolition quantity of capesize bulkers reached 8 in 2025 while more vintage bulkers are to be recycled this year – 10 units are expected to be scrapped in 2026

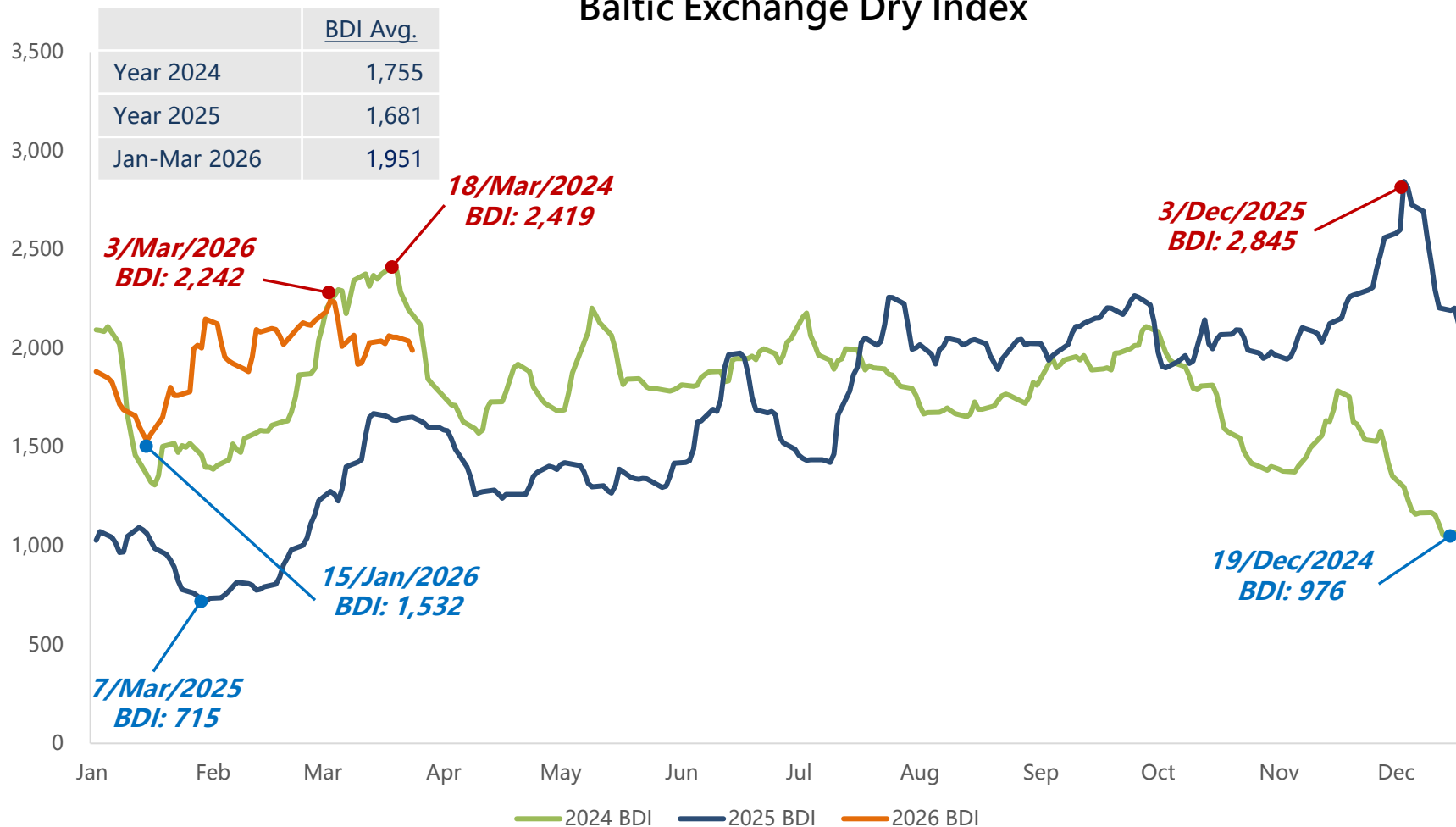


# Dry Bulk Shipping Market Data



# BDI 2024-2026

## Baltic Exchange Dry Index



Source: Clarksons Platou



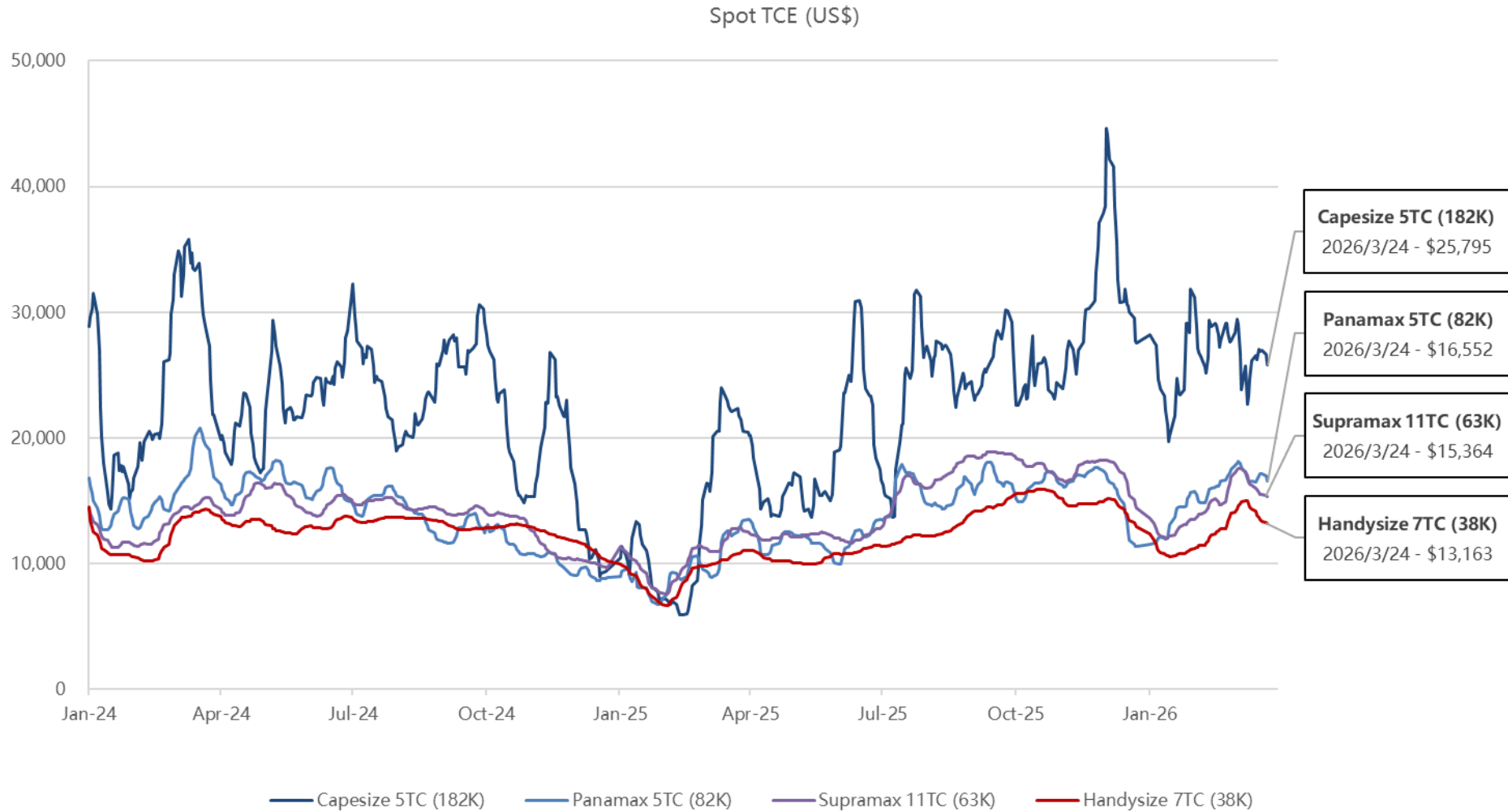
# BCI 2024-2026

## Baltic Exchange Capesize Index



Source: Clarksons Platou

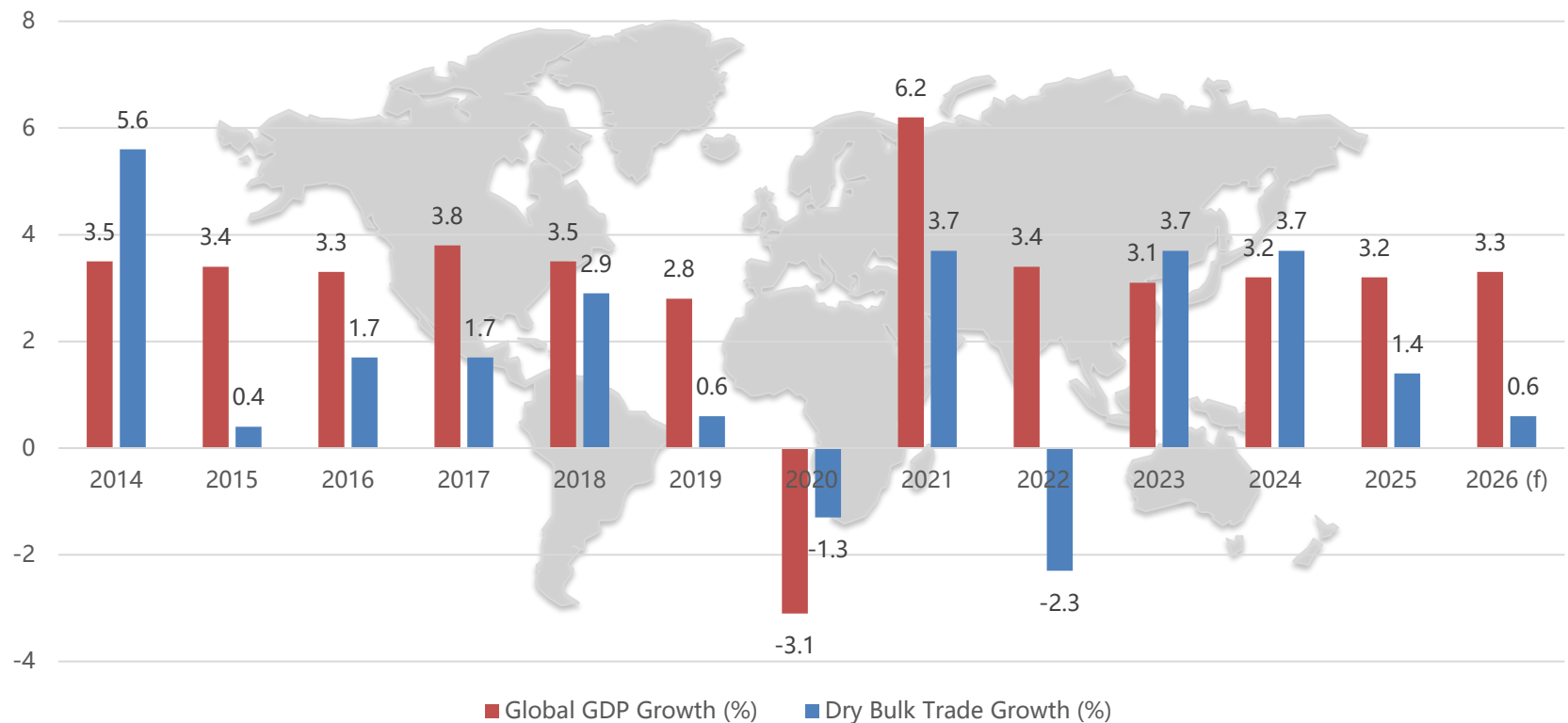
# 2024- 2026 BCI/BPI/BSI/BHSI Rates



Source: Clarksons Platou

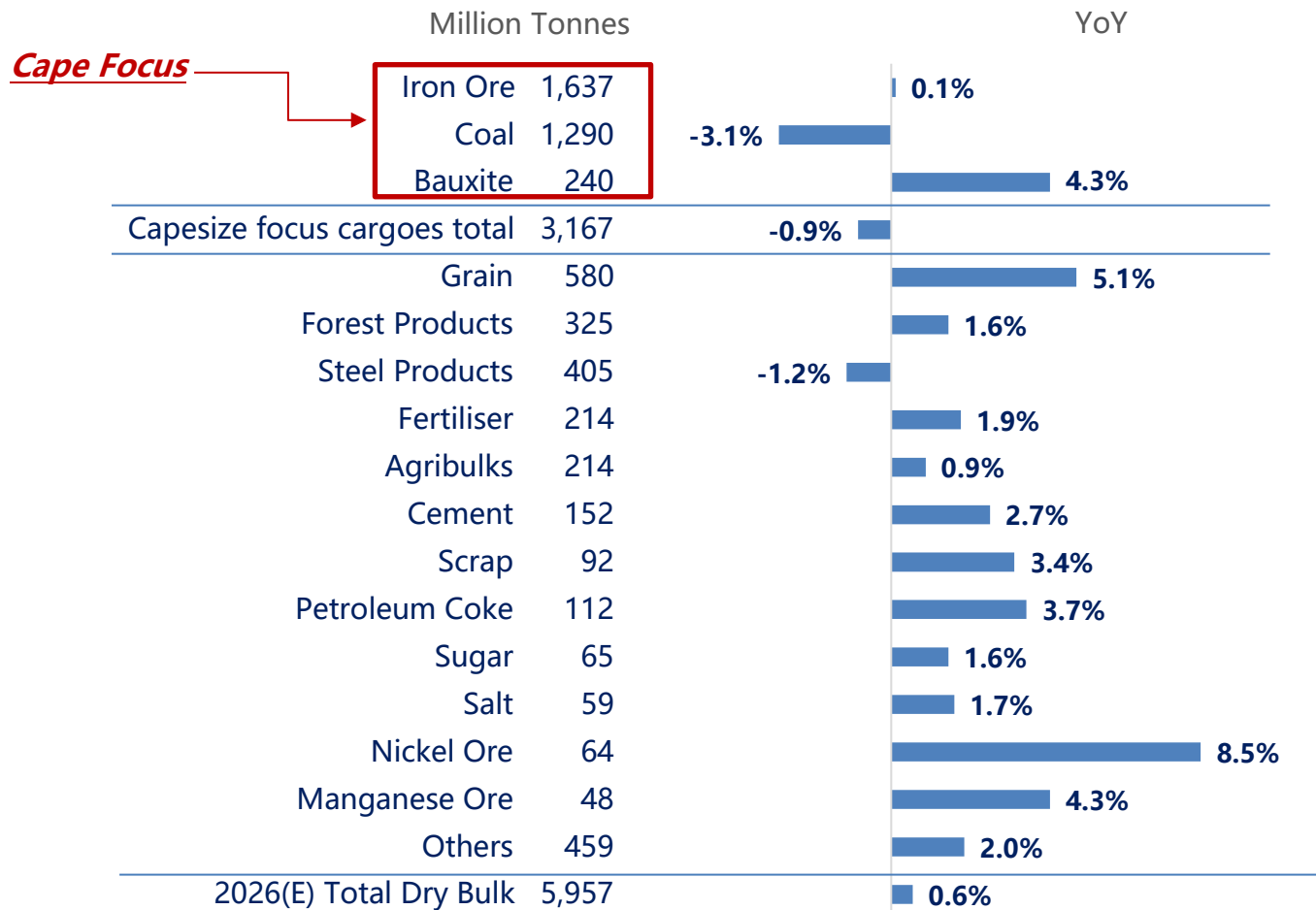
# Global Economy and Dry Bulk Trade

- IMF projects global GDP to grow by 3.3% in 2026
- Clarksons Platou forecasts dry bulk seaborne trade to increase by 0.6% in 2026



Source: IMF & Clarksons Platou

# Dry Bulk Seaborne Trade Forecast



Source: Clarksons Platou



# Global Iron Ore Exports

2024

**1.60** Billion Tonnes

Y-O-Y +4%

2025

**1.64** Billion Tonnes

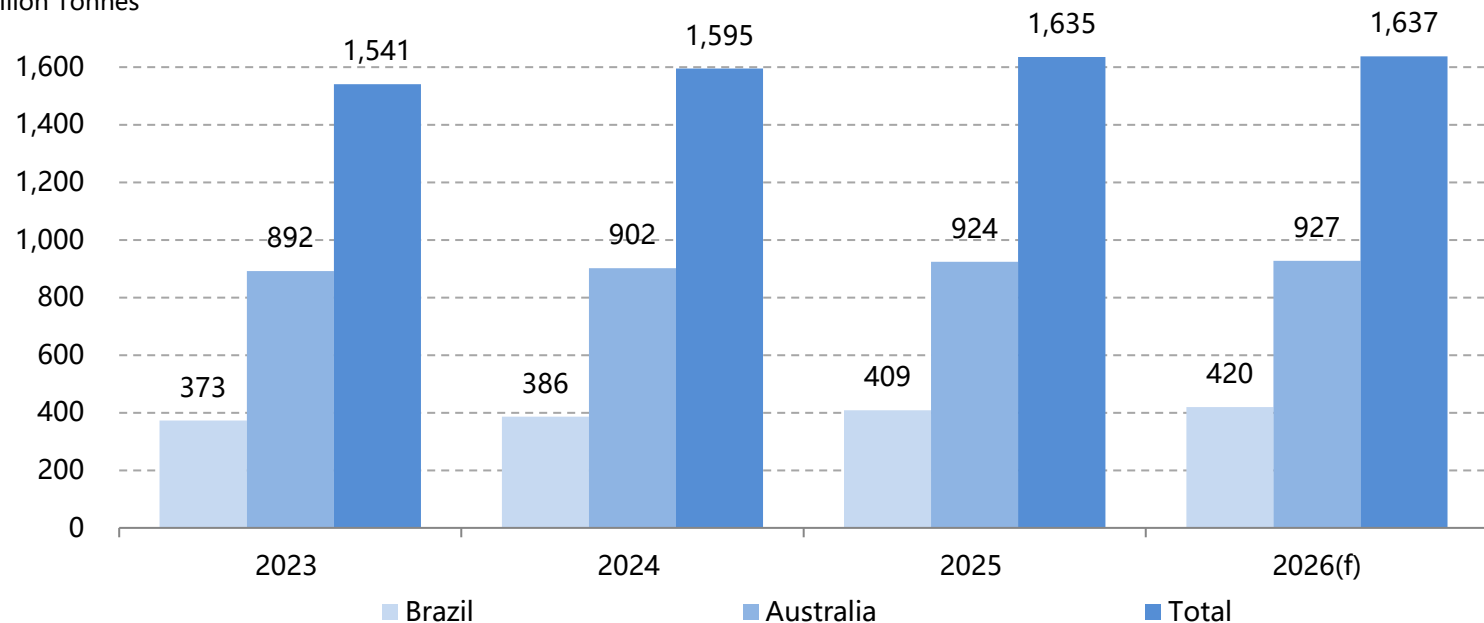
Y-O-Y +3%

2026 (f)

**1.64** Billion Tonnes

Y-O-Y +0.1%

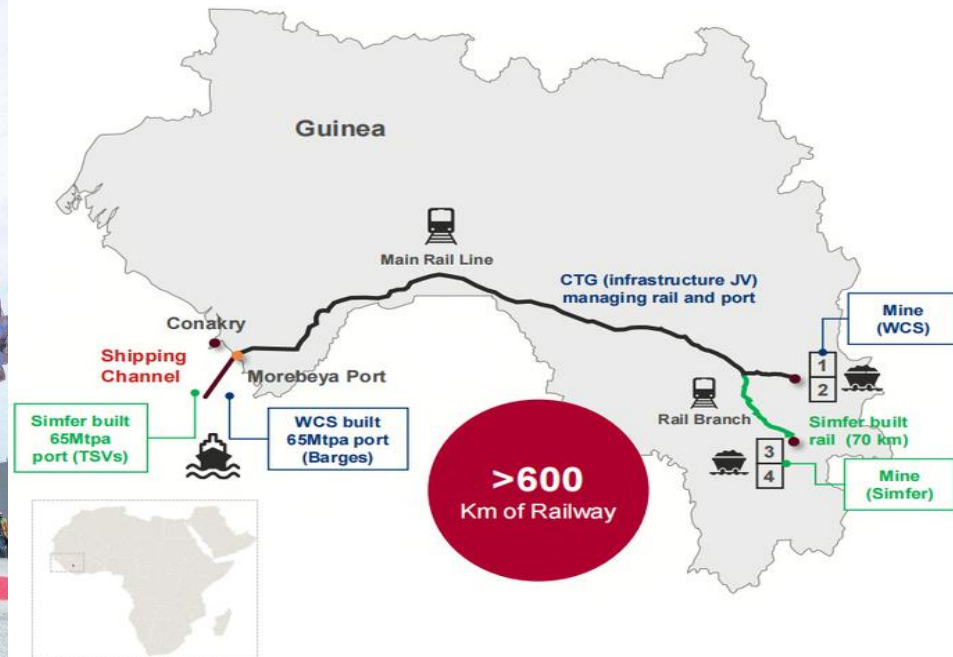
Million Tonnes



Source: Clarksons Platou

# Simandou Iron Ore Project Update

- Guinea's Simandou iron ore project officially commenced operations on 11<sup>th</sup> November 2025
- Market expects freight to improve after Simandou iron ore project starts - reaching 120 million tonnes export capacity in 30 months which adds significant tonne-mile demand
- In addition to being world's largest export region of bauxite, West Africa will soon become the third major exporting hub of iron ore after Australia and Brazil



Source: SMB Winning Consortium & Rio Tinto

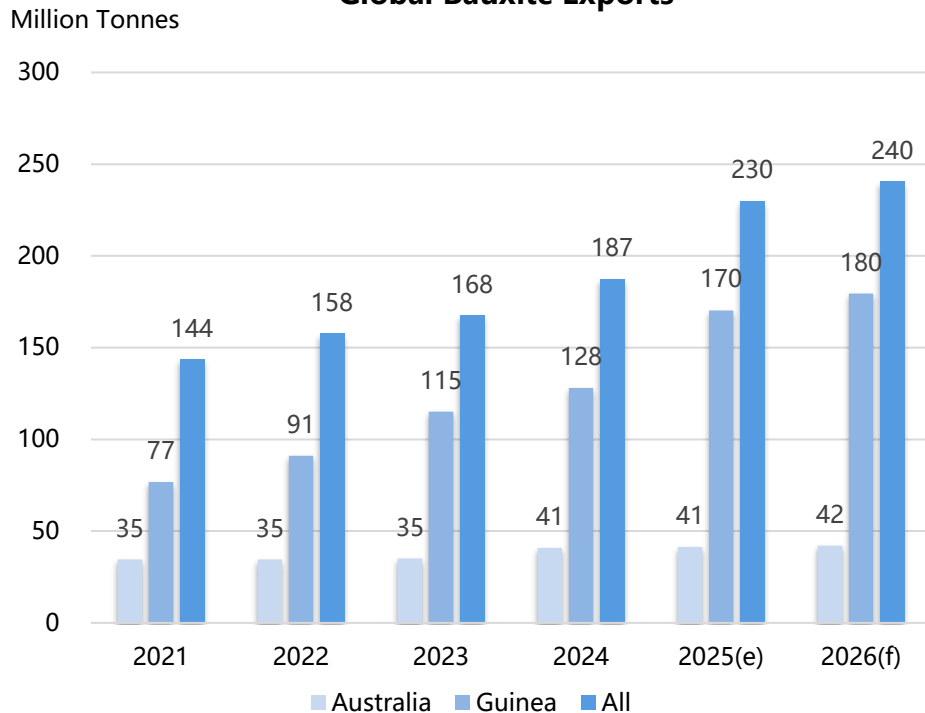
# Iron Ore Price Trend



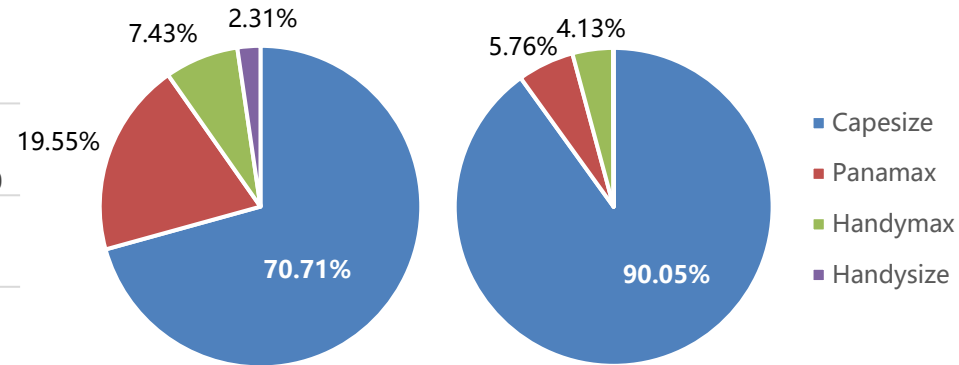
Source: MacroMicro

# Global Bauxite Exports

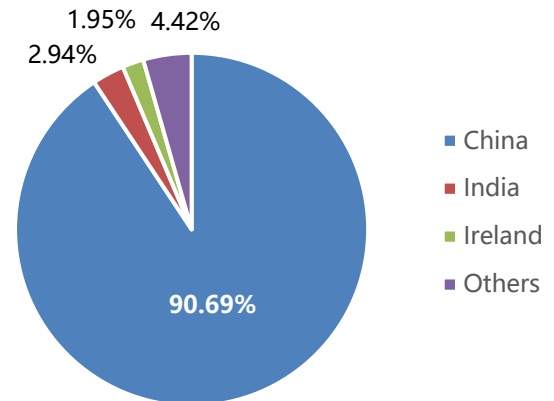
## Global Bauxite Exports



## 2019 vs 2025 Bauxite Export Share by Vessel Type

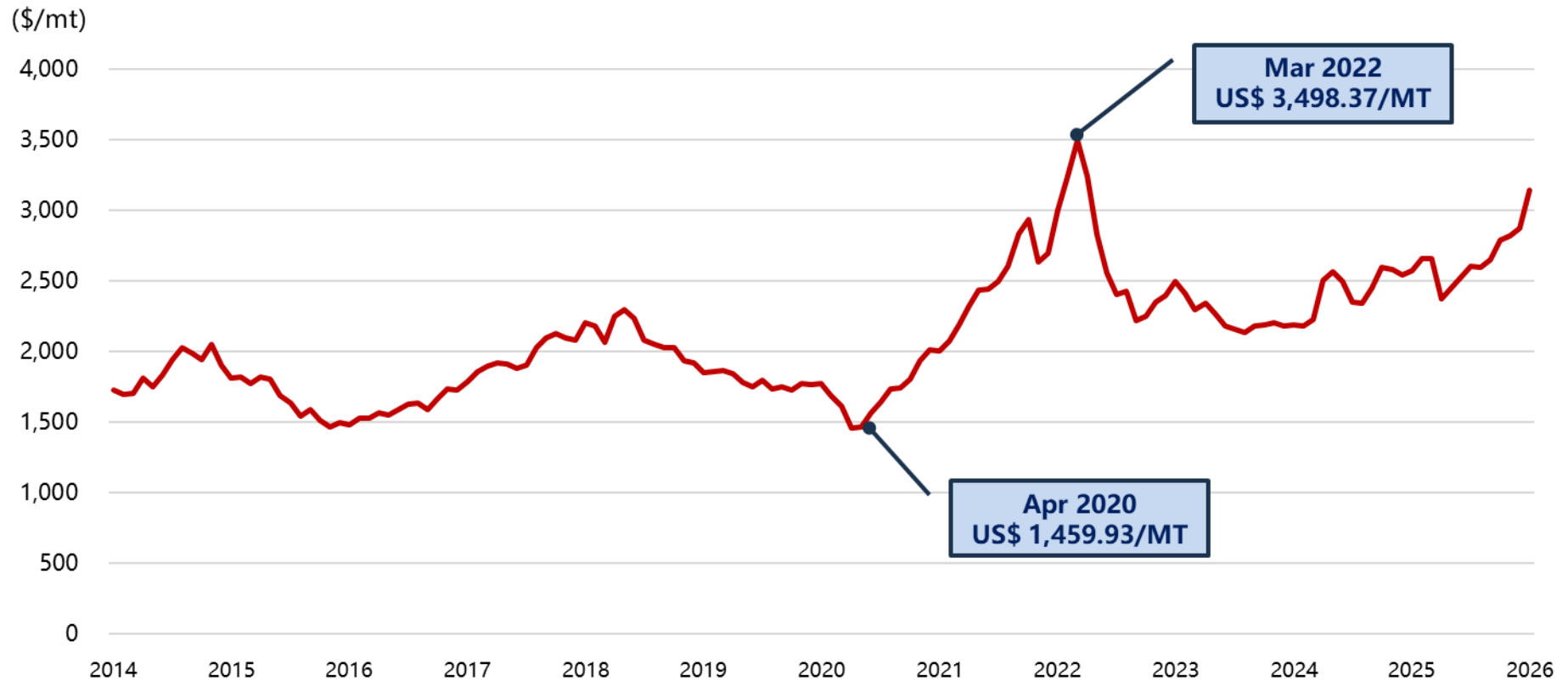


## 2025 Global Bauxite Imports from Guinea



Source: Clarksons Platou & AXS Marine

# Aluminum Historical Prices



Source: Aluminum (LME) London Metal Exchange



# Global Coal Exports

2024

**1.39** Billion Tonnes

Y-O-Y +4%

2025

**1.33** Billion Tonnes

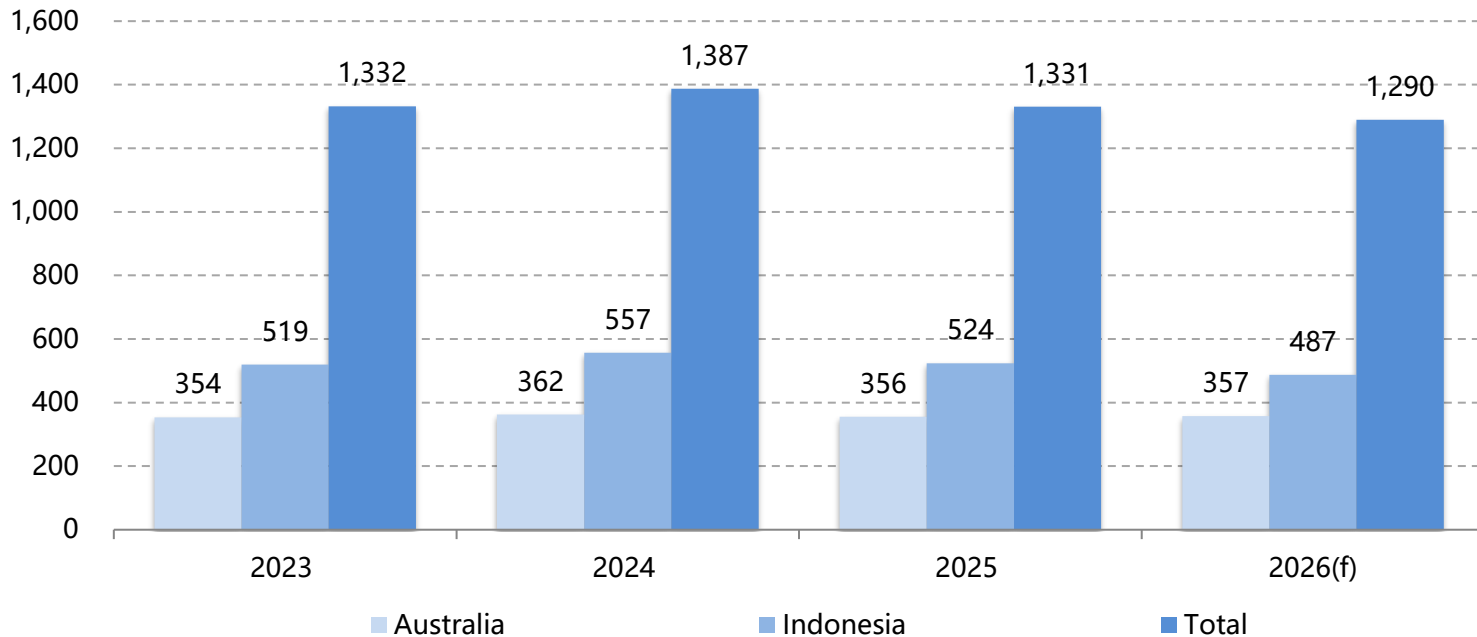
Y-O-Y -4%

2026 (f)

**1.29** Billion Tonnes

Y-O-Y -3%

Million Tonnes



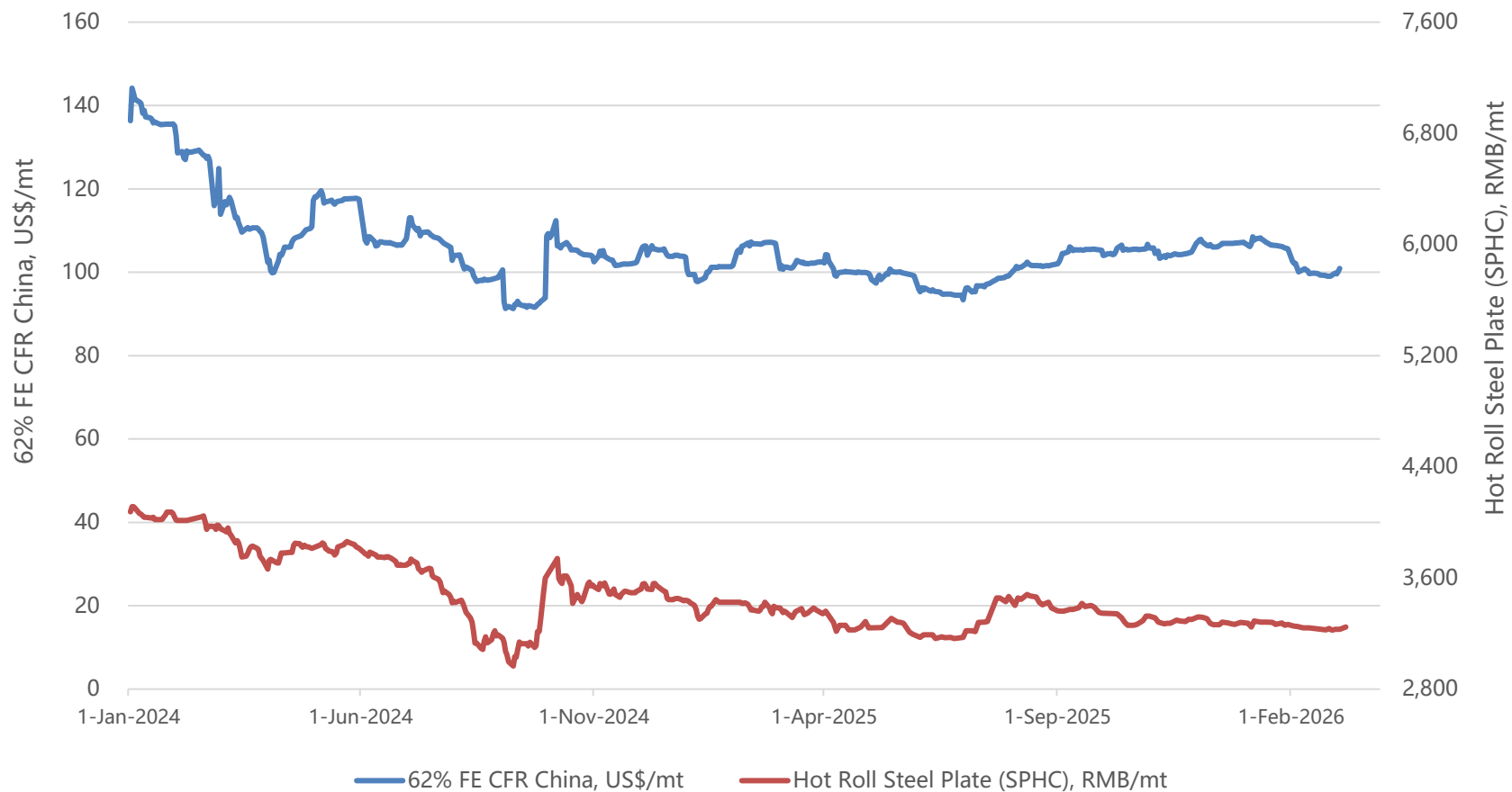
Source: Clarksons Platou

# Global Coal Prices



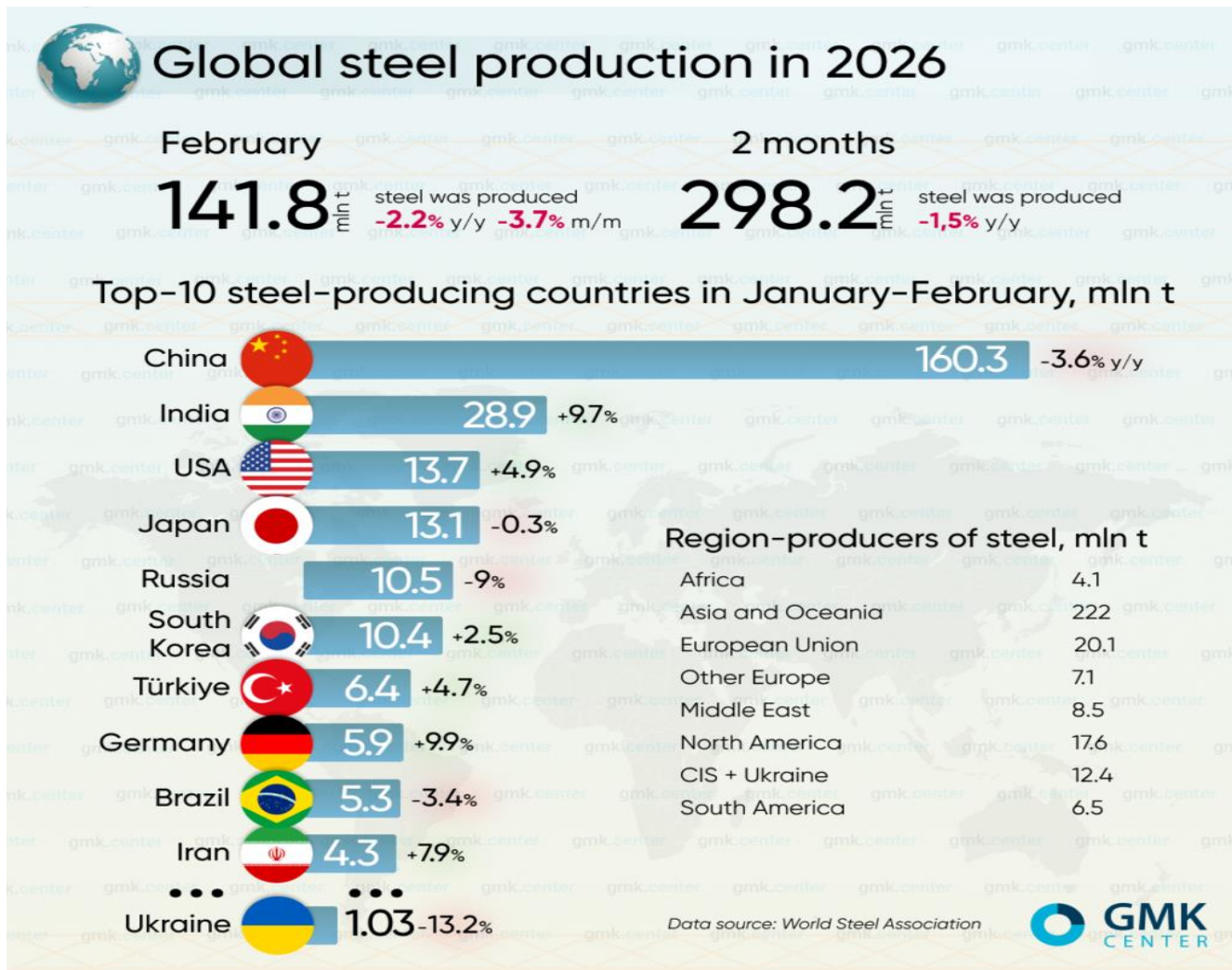
Source: MacroMicro

# PRC Crude Steel Price



Source: MacroMicro

# World Steel Production Trend



Source: World Steel Association & GMK Center

# PRC Commodity Seaborne Imports

Iron Ore 2026 (f)

1.23 Billion Tonnes

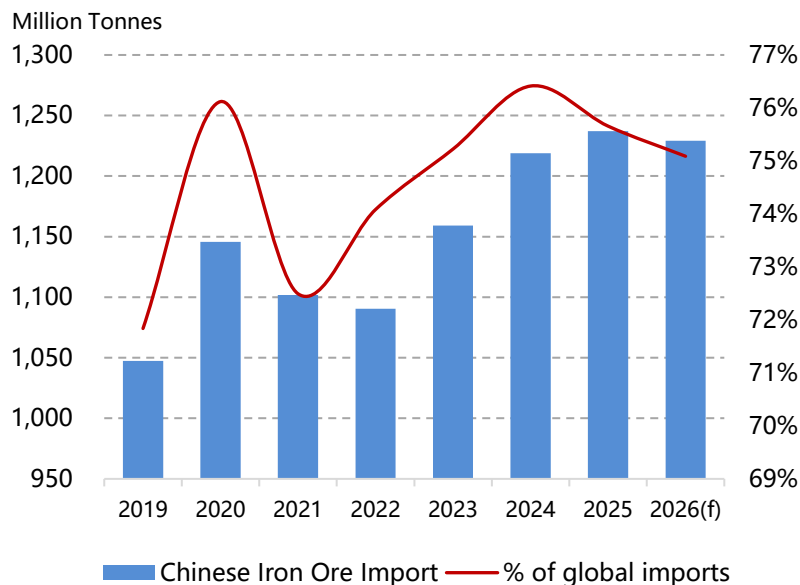
↓ -1%

Coal 2026 (f)

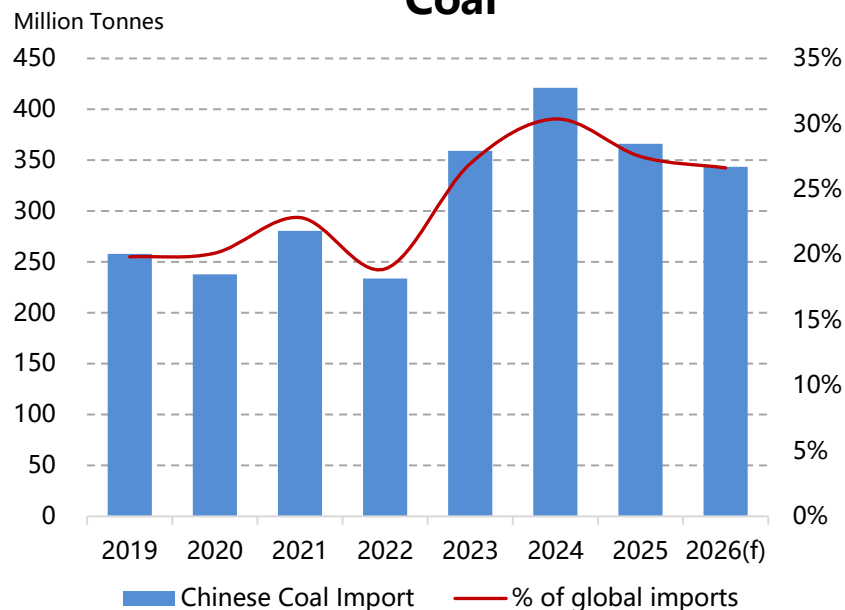
344 Million Tonnes

↓ -6%

## Iron Ore



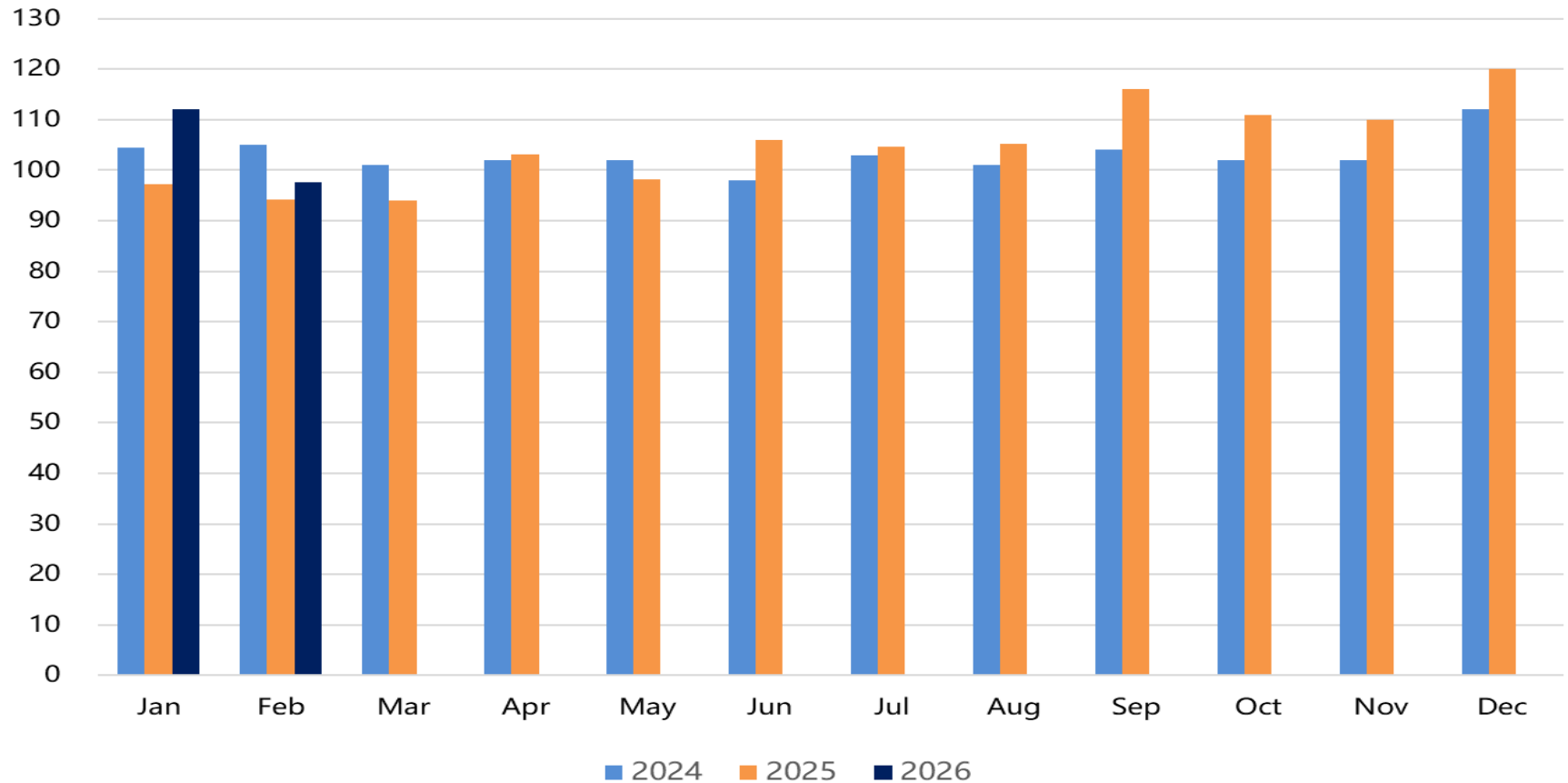
## Coal



Source: Clarksons Platou

# PRC Iron Ore Imports

Million Tonnes

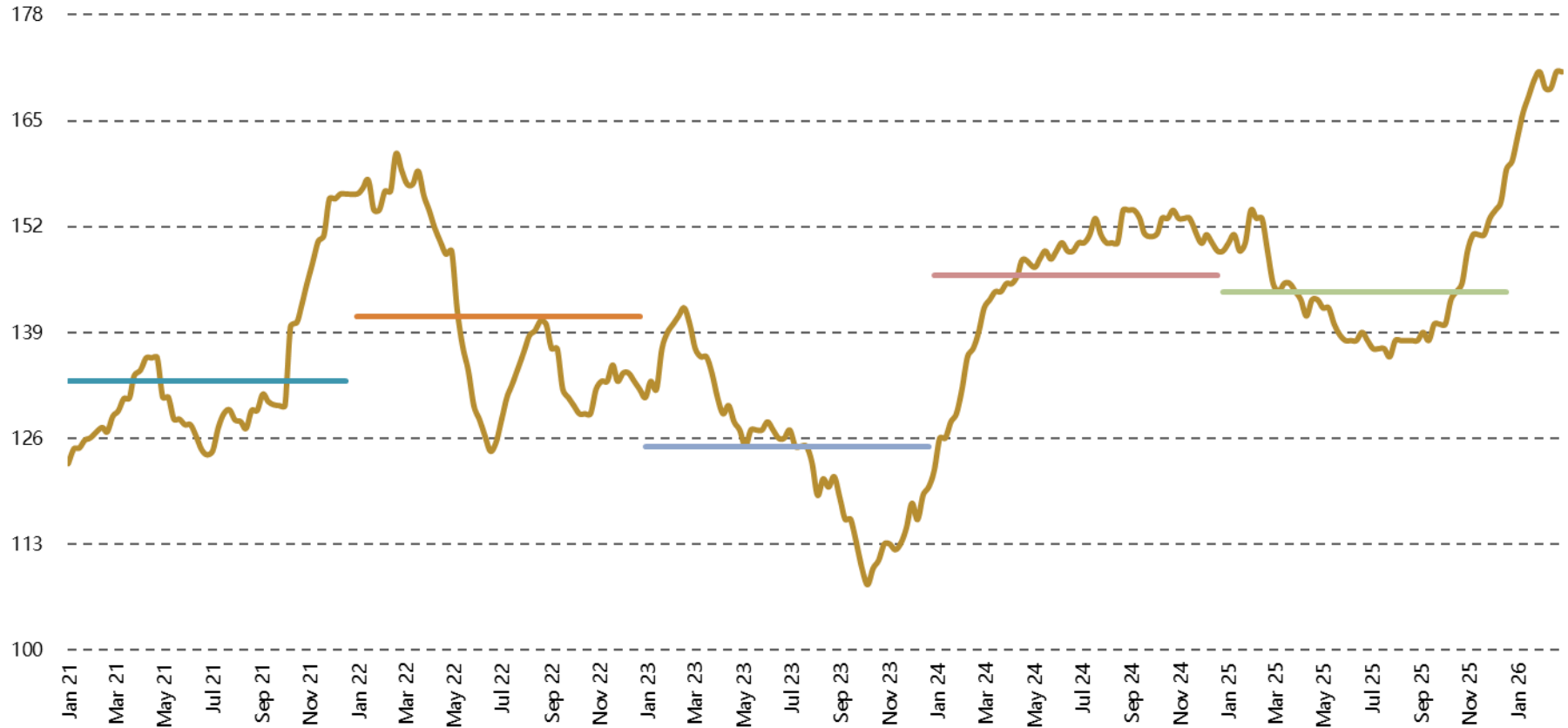


Source: General Administration of Customs of People's Republic of China



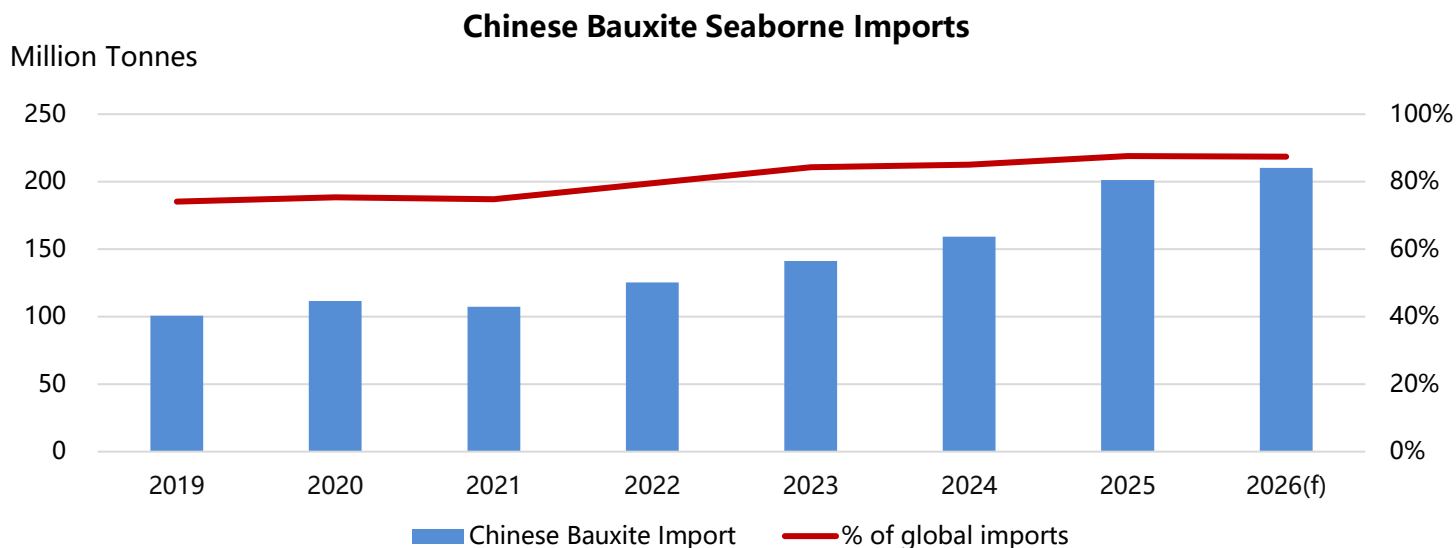
# Iron Ore Stockpiles at PRC Ports

Million Tonnes

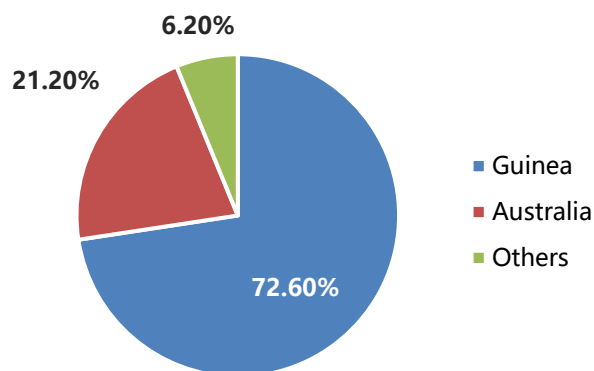


Source: MacroMicro

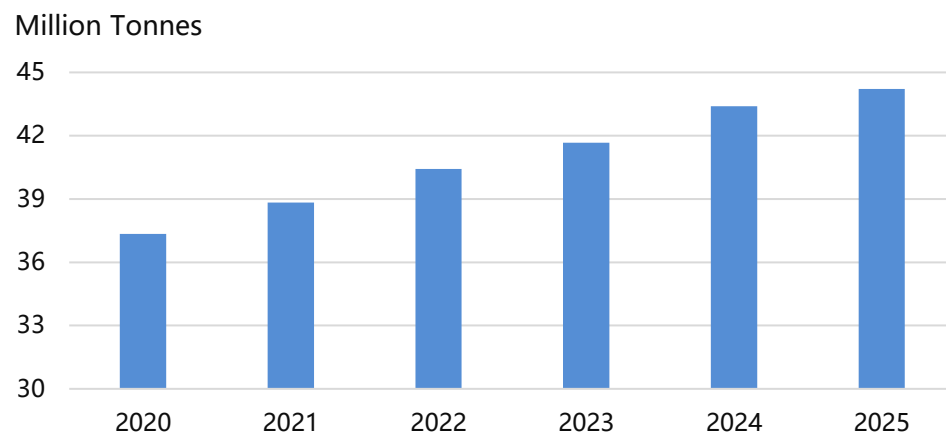
# PRC Bauxite Imports



**2025 Global Bauxite Imports to China**

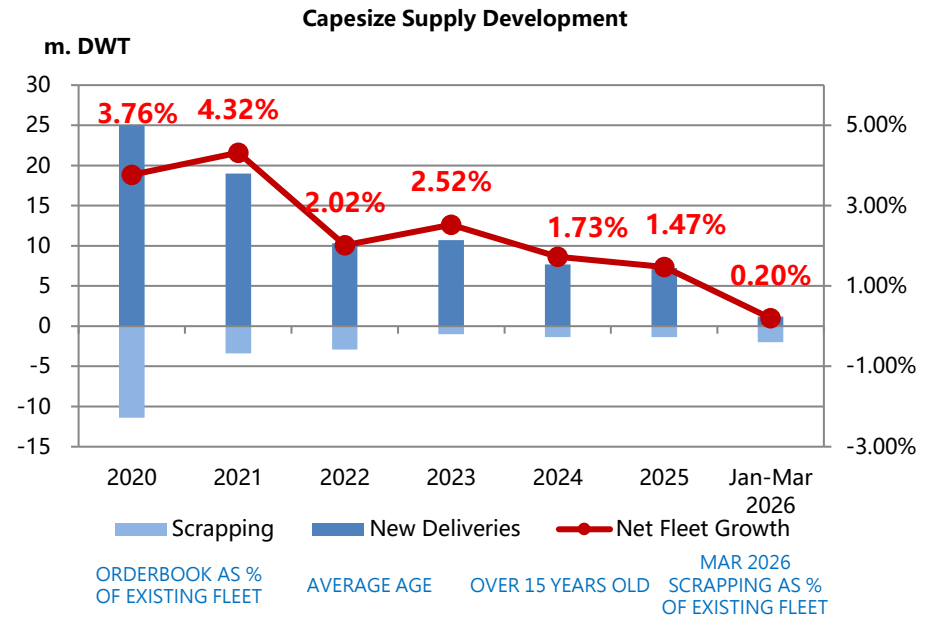
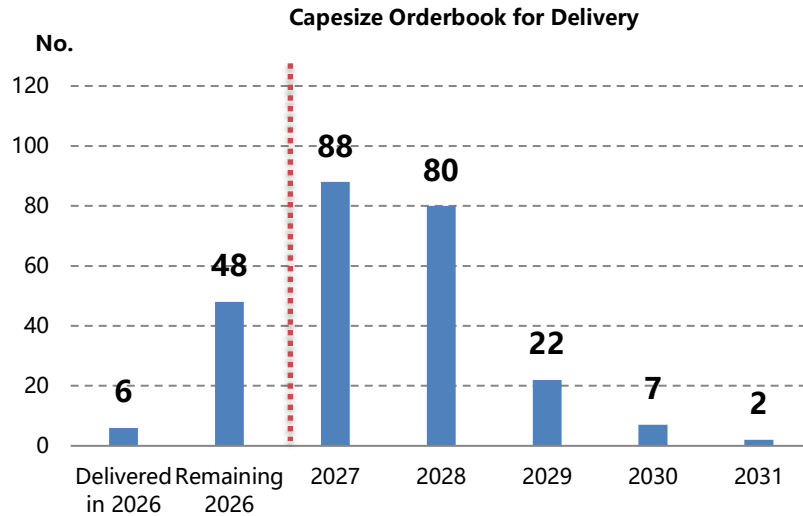


**Chinese Aluminum Production**



Source: Clarksons Platou & AXS Marine & International Aluminum Institute

# Newbuilding Orders are Limited

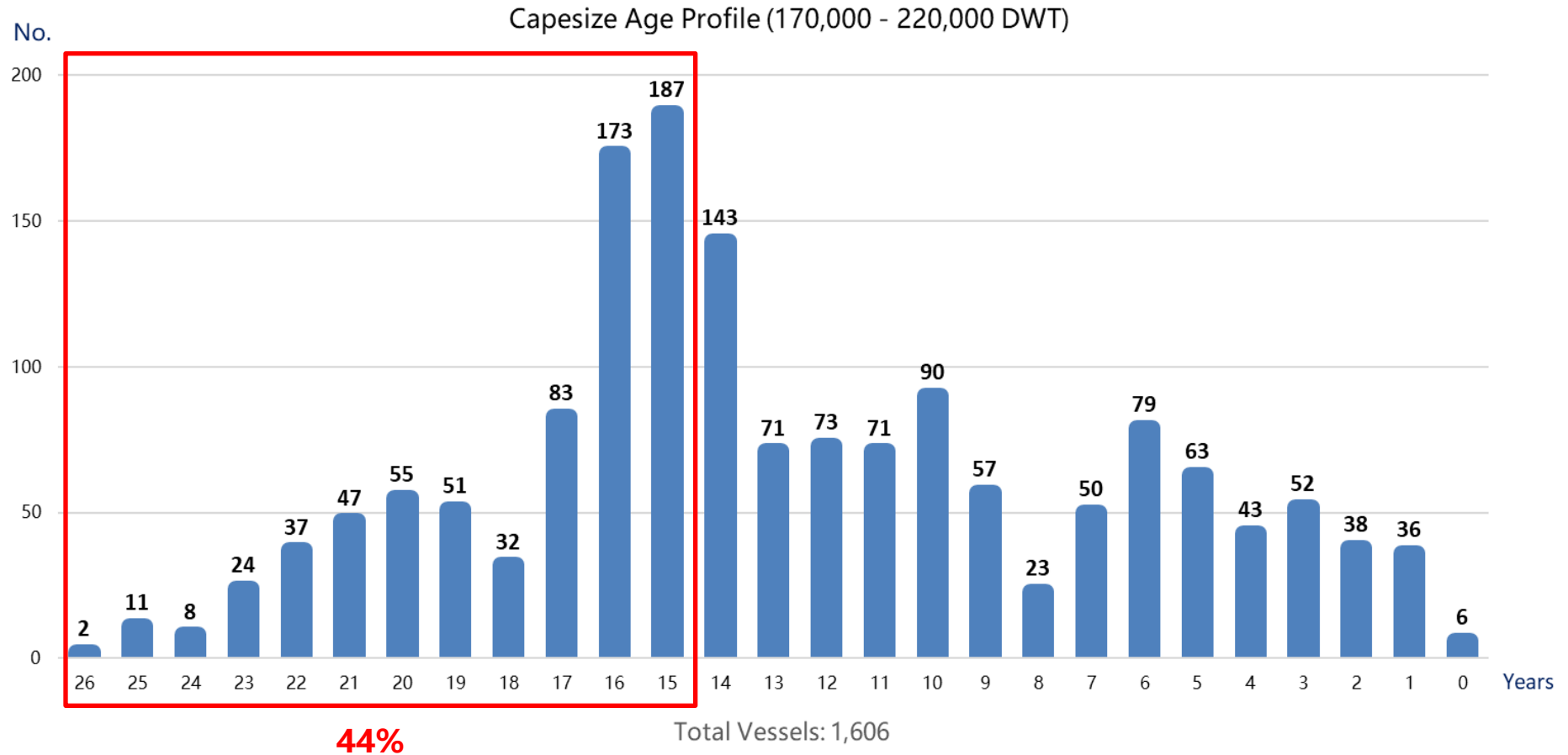


|                                                                                     |                                                               |     |      |     |       |
|-------------------------------------------------------------------------------------|---------------------------------------------------------------|-----|------|-----|-------|
|    | Handysize<br>(10,000 - 40,000 dwt)                            | 9%  | 13.7 | 37% | 0.08% |
|  | Handymax (incl. Supramax & Ultramax)<br>(40,000 - 65,000 dwt) | 12% | 12.6 | 32% | 0.08% |
|  | Panamax (incl. Kamsarmax)<br>(65,000 - 100,000 dwt)           | 15% | 12.6 | 31% | 0.04% |
|  | Capesize<br>(100,000 + dwt)                                   | 12% | 12.1 | 29% | 0.00% |
|                                                                                     | Total Dry Bulk > 10,000 dwt                                   | 12% | 12.9 | 31% | 0.05% |

Source: Clarksons Platou

CMT Fleet Average Age: 9.3

# Capesize Age Profile



Source: S&P Global

# Newbuilding/2<sup>nd</sup> Hand Sale Prices

| TYPE        |       | PRICE (IN US\$ MILLION) |      |     |        |     |
|-------------|-------|-------------------------|------|-----|--------|-----|
| YEAR        |       | 2024                    | 2025 |     | Mar-26 |     |
| 208,000 DWT | NB    | 83.6                    | 82.5 | -1% | 82.5   | 0%  |
| 182,000 DWT | NB    | 76.0                    | 75.0 | -1% | 75.0   | 0%  |
| 182,000 DWT | 5-YR  | 62.0                    | 66.0 | 6%  | 68.5   | 4%  |
| 182,000 DWT | 10-YR | 43.0                    | 50.5 | 17% | 52.5   | 4%  |
| 180,000 DWT | 15-YR | 26.5                    | 31.5 | 19% | 34.5   | 10% |

Source: Clarksons Platou & Internal Assessment

# The Company Overview





# Company Profile

## SHIPPING



## TRUCKING



## TERMINALS



## AIR & TOURISM



### Shipping :

CMT owns and manages a fleet of 12 capesize bulkers to offer dedicated services to customers for transportation of dry bulk commodities around the globe

### Trucking :

Associated Transport Inc. is one of Taiwan's largest intermodal container trucking operators that provides container drayage and related services island-wide

### Terminals :

CMT Logistics Co., Ltd. operates two containers terminals in northern Taiwan with great access the country's major ports to offer import/export express services to customers

### Air & Tourism :

CMT Air Cargo Department is the General Sales Agent (GSA) of Saudi Arabian Airlines in Taiwan

# CMT Capesize Fleet

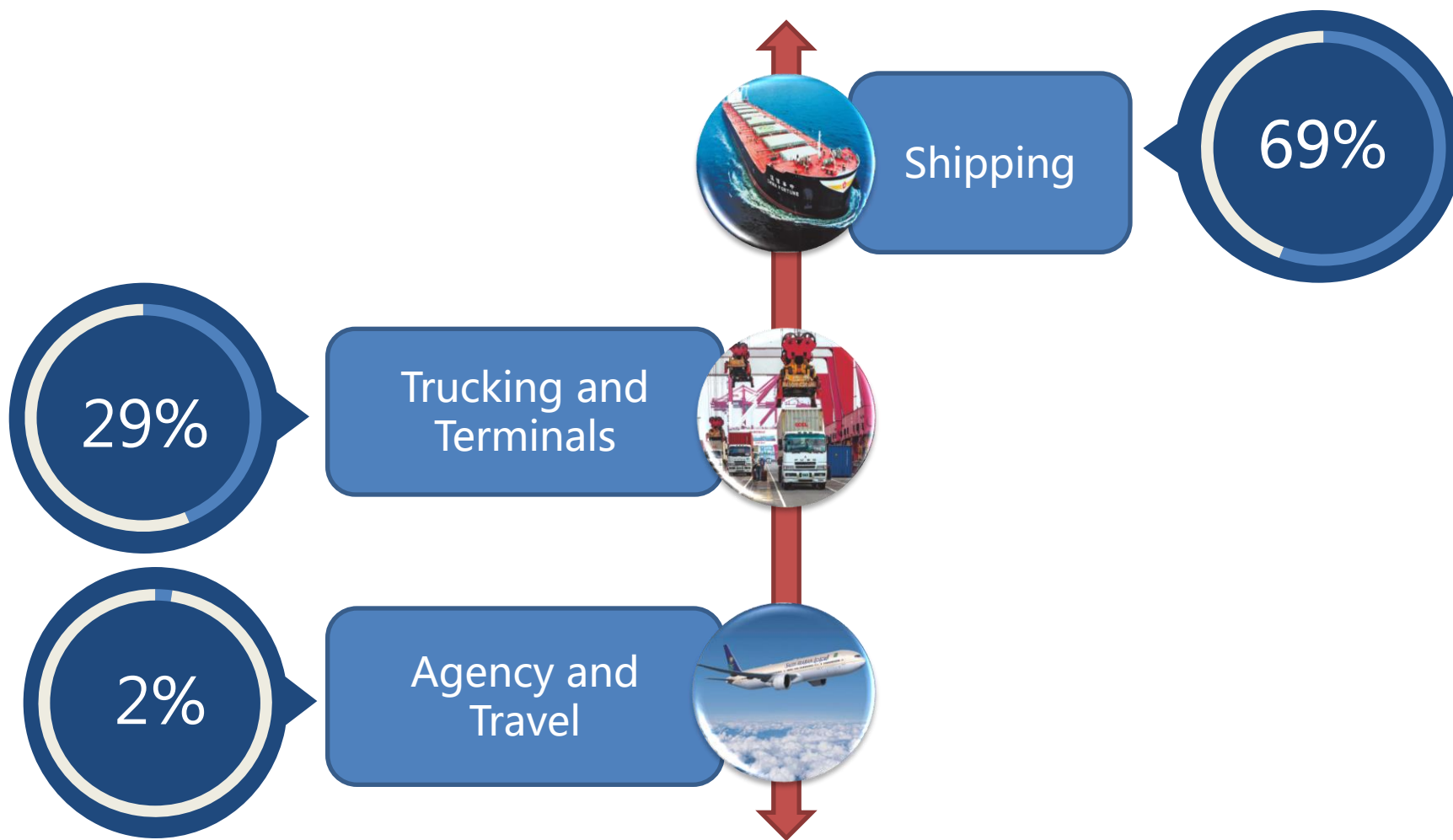
| Vessel Name      | Yard   | Built | Registry  | Class | DWT     | Draft (M) |
|------------------|--------|-------|-----------|-------|---------|-----------|
| China Vista      | Beihai | 2024  | Singapore | ABS   | 210,270 | 18.50     |
| China Ace        | Beihai | 2024  | Singapore | ABS   | 210,346 | 18.50     |
| China Champion   | Beihai | 2023  | Singapore | ABS   | 210,183 | 18.50     |
| China Venture    | Beihai | 2023  | Singapore | ABS   | 210,269 | 18.50     |
| China Honour     | Beihai | 2017  | Hong Kong | ABS   | 179,562 | 18.10     |
| China Enterprise | SWS    | 2017  | Singapore | ABS   | 207,986 | 18.50     |
| China Harmony    | Beihai | 2016  | Hong Kong | ABS   | 179,505 | 18.10     |
| China Fortune    | SWS    | 2013  | Singapore | ABS   | 206,061 | 18.49     |
| China Pioneer    | SWS    | 2012  | Hong Kong | ABS   | 206,079 | 18.49     |
| China Prosperity | CSBC   | 2012  | Hong Kong | ABS   | 203,028 | 18.10     |
| China Triumph    | CSBC   | 2011  | Hong Kong | ABS   | 203,028 | 18.10     |
| China Pride      | SWS    | 2009  | Hong Kong | ABS   | 177,856 | 18.32     |
| BC210K-88        | Beihai | 2028  | Singapore | ABS   | 210,000 | 18.50     |
| BC210K-87        | Beihai | 2028  | Singapore | ABS   | 210,000 | 18.50     |
| H1222            | CSBC   | 2027  | Singapore | ABS   | 210,000 | 18.50     |
| H1221            | CSBC   | 2027  | Singapore | LR    | 210,000 | 18.50     |
| H1220            | CSBC   | 2026  | Singapore | ABS   | 210,000 | 18.50     |
| H1219            | CSBC   | 2026  | Singapore | LR    | 210,000 | 18.50     |

# 2025 Financial Overview

Expressed in millions of NTD

|                                   | 2025  | 2024  | Y-o-Y   |
|-----------------------------------|-------|-------|---------|
| Revenue                           | 4,886 | 4,638 | 5.35%   |
| Operating costs and expenses      | 3,790 | 3,945 | -3.92%  |
| Net operating income              | 1,096 | 693   | 58.15%  |
| Non operating income and expenses | 46    | 362   | -87.29% |
| Profit                            | 1,077 | 1,010 | 6.63%   |
| Earnings per share (NT Dollars)   | 5.46  | 5.13  | 6.43%   |

# Entities Revenue Ratio for 2025



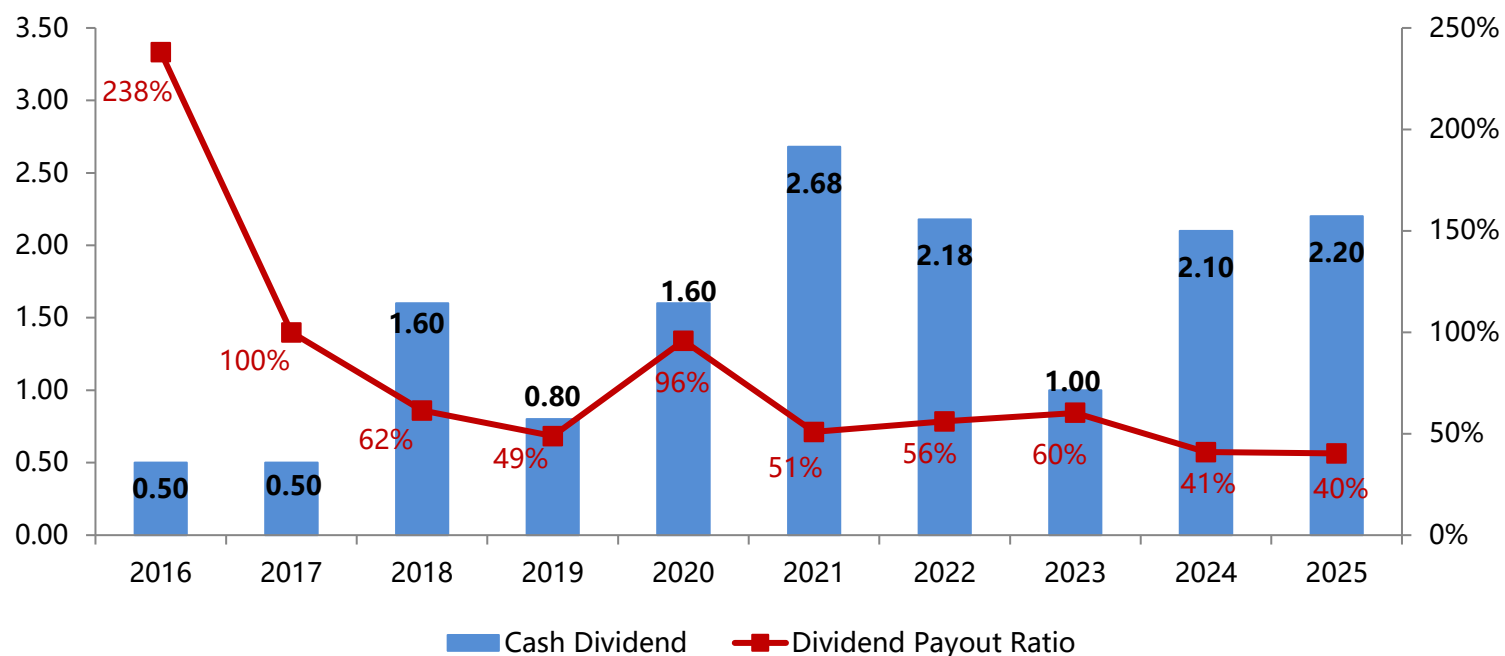
# 2021-2025 Financial Highlights

Expressed in millions of NTD

| Year                             | 2021   | 2022   | 2023   | 2024   | 2025   |
|----------------------------------|--------|--------|--------|--------|--------|
| <b>Revenue</b>                   | 3,554  | 4,410  | 4,015  | 4,638  | 4,886  |
| <b>Net Profit</b>                | 1,031  | 758    | 324    | 1,010  | 1,077  |
| <b>EPS (NT Dollars)</b>          | 5.27   | 3.88   | 1.66   | 5.13   | 5.46   |
| <b>Cash and cash equivalents</b> | 3,254  | 4,066  | 3,947  | 4,361  | 3,172  |
| <b>Total liabilities</b>         | 8,650  | 8,799  | 11,764 | 13,764 | 12,794 |
| <b>Total equity</b>              | 10,428 | 11,652 | 11,650 | 13,648 | 13,527 |
| <b>ROE %</b>                     | 10.23% | 6.95%  | 2.83%  | 8.03%  | 7.94%  |
| <b>ROA %</b>                     | 5.74%  | 4.49%  | 2.84%  | 5.59%  | 5.41%  |
| <b>Liability %</b>               | 45.34% | 43.03% | 50.25% | 50.21% | 48.61% |

# Dividends Distribution

| Year                  | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|-----------------------|------|------|------|------|------|------|------|------|------|------|
| Cash dividends (NT\$) | 0.50 | 0.50 | 1.60 | 0.80 | 1.60 | 2.68 | 2.18 | 1.00 | 2.10 | 2.20 |
| EPS (NT\$)            | 0.21 | 0.50 | 2.60 | 1.64 | 1.67 | 5.27 | 3.88 | 1.66 | 5.13 | 5.46 |





# Appendix 1 : Condensed Balance Sheet

Expressed in millions of NTD

| Assets                                         | Dec 31, 2025  | Dec 31, 2024  |
|------------------------------------------------|---------------|---------------|
| Current assets                                 | 3,947         | 5,121         |
| Property, plant and equipment                  | 20,001        | 19,385        |
| Intangible assets                              | 10            | 11            |
| Other non current assets                       | 2,363         | 2,895         |
| <b>Total assets</b>                            | <b>26,321</b> | <b>27,412</b> |
| <b>Liabilities and Equity</b>                  |               |               |
| Current liabilities                            | 2,854         | 6,837         |
| Non Current liabilities                        | 9,940         | 6,927         |
| <b>Total liabilities</b>                       | <b>12,794</b> | <b>13,764</b> |
| <b>Equity attributable to owners of parent</b> |               |               |
| Common stock                                   | 1,975         | 1,975         |
| Capital surplus                                | 53            | 53            |
| Retained earnings                              | 11,450        | 10,549        |
| Other equity interest                          | 30            | 1,051         |
| Non-controlling interests                      | 19            | 20            |
| <b>Total equity</b>                            | <b>13,527</b> | <b>13,648</b> |
| <b>Total liabilities and equity</b>            | <b>26,321</b> | <b>27,412</b> |

## Appendix 2 : Condensed Statement of Comprehensive Income

Expressed in thousands of NTD

|                                   | 2025             | 2024             |
|-----------------------------------|------------------|------------------|
| Operating Revenues                | 4,886,282        | 4,637,832        |
| Operating costs                   | 3,287,464        | 3,453,210        |
| Gross profit                      | 1,598,818        | 1,184,622        |
| Operating expenses                | 502,525          | 491,534          |
| Net operating income              | 1,096,293        | 693,088          |
| Non operating income and expenses | 45,399           | 361,793          |
| Profit before tax                 | 1,141,692        | 1,054,881        |
| Less: tax expenses                | 64,685           | 44,460           |
| <b>Profit</b>                     | <b>1,077,007</b> | <b>1,010,421</b> |
| Other comprehensive income, net   | -782,684         | 1,228,251        |
| Comprehensive income              | 294,323          | 2,238,672        |

**Earnings per share (NT Dollars)**

**5.46**

**5.13**

## Appendix 3 : Corporate Bonds Issuance

| Tranche               | 2025-the first secured<br>-A      | 2025-the first secured<br>-B | 2025-the first secured<br>-C | 2025-the first secured<br>-D |
|-----------------------|-----------------------------------|------------------------------|------------------------------|------------------------------|
| Amount<br>(NT\$ 100M) | 3                                 | 15                           | 10                           | 12                           |
| Tenor                 | 3 Years                           | 3 Years                      | 5 Years                      | 5 Years                      |
| Due Date              | 14-May-2028                       | 14-May-2028                  | 14-May-2030                  | 14-May-2030                  |
| Interest Rate         | 2.04%                             | 2.03%                        | 2.07%                        | 2.06%                        |
| Interest Payment      | Annually                          | Annually                     | Annually                     | Annually                     |
| Guarantee Bank        | Far Eastern<br>International Bank | Hua Nan Commercial<br>Bank   | Shanghai Commercial<br>Bank  | Mega Bank                    |

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## Contact Information

**Web Site:** [www.cmt.tw](http://www.cmt.tw)

### Head Office:

15 Jinan Road Sect 1 Taipei Taiwan R.O.C.

Tel: +886(0)2 2396 3282

Fax: +886(0)2 2391 6165

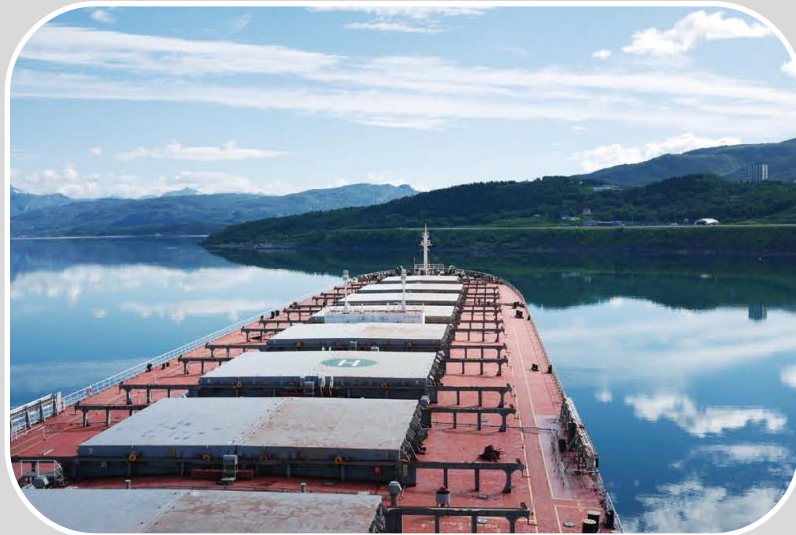
### Investor Relations:

Spokesperson: BJ Tarng, Vice President

Tel: +886(0)2 2397 6670

Fax: +886(0)2 2356 8085

Email: [inv.rel@agcmt.com.tw](mailto:inv.rel@agcmt.com.tw)



# Thank You!

